Charley S. Snyder
Construction Estimator/CM-A

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Cell 253.348.5954

November 28, 2025

Owner/Chief Estimator

Subject: Independent Estimating Contractor/CM-A.

Dear Sir or Madam:

I am an independent estimating contractor. I do general construction estimating (all divisions) which includes quantity takeoff's, contractor solicitation and award, bid preparation and submission. I like to do site development estimating. I use Earthworks/OD estimating software for the takeoffs and am able to work with PDF, TIFF and DWG files. I use Excel to generate the bids and I will configure the reports to match yours. My Excel workbook is similar to "Heavy Bid" in that I use bid items, activities and crews. For estimate/bid reviews, I use "Teams " or "Zoom"

Estimating contractor strengths:
There are at least two advantages:

1. Cost effective (29.00/hr. without benefits—medical, dental, vacation, unemployment, etc.).
2. Additional equipment/training not necessary.

There are at least two times an independent estimating contractor would be an effective choice:

1. When you are experiencing a high short term volume in bid requests.
2. When a valued employee is on vacation, emergency leave and a valued client needs a quote.

Out of the office contract estimating has become a viable alternative as a result of at least two innovations:

1. Online meeting software
2. Earthwork take-off programs that work directly with multiple digital formats

Should you decide that an independent estimating contractor is a good choice and I am the right person, I will need to receive $29.00/hr. for my effort, with a min retainer of $400.00. Additionally, we will need to sign an independent contractor agreement. Please find a draft copy of the IC agreement on my web site.

I would like to help out during periods of high bid volume or short staff. I would like to be thought of as an additional resource. Please keep me in mind. If the need arises, check out my "Bidding Projects" page for availability.

Sincerely,

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Encl.: Resume

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RESUME

Objective: Obtain a contract as **a Contract Estimator**

EMPLOYMENT HISTORY:

Contract ESTIMATOR: Site Development, General Building and Construction 11-Present

Earthwork ESTIMATOR: J.R. Hayes & Sons, Inc. 22430 SE 231st, Maple Valley, WA 07-09
Takeoff's/Quotes using Paydirt, Excel, ACAD 2009 & HeavyBid for earthwork (100,000- 6.0M)

ESTIMATOR: Signature Custom Homes, 3217 Meridian Ave., E Edgewood, WA 06-07
Preformed mat'l takeoff's, project estimates/solicitations/schedules, project quotes for high end custom homes. Projects ranged in size from 500,000 to 2.0M

ESTIMATOR: Lindal Cedar Homes, 4300 S 104th Pl, Seattle WA 05-06
Material take-offs for high end residential construction.

ESTIMATOR: Tech-Fast, 615 Commerce, Tacoma, WA 02-04
Estimate and quote projects for metal self-storage bldgs. ranging in size from $50,000 to 1.0M

PROJECT ENGINEER: Lugo Construction, 6423 Pacific Hwy E., Fife WA 00-02
Prepared schedules, contracts, submittals, mtg minutes and conducted project meetings.
8.5M Project which includes a 100,000 cy in earthwork and 60,000 sf in steel structures.
6.6M in 4 projects which include: conc. tilt const., struct. steel framing, and wood framing.

ESTIMATOR: Lindal Cedar Homes, 4300 S 104th Pl., Seattle WA 99-00
Material take-offs for high end residential construction.

ESTIMATOR: The Eagle Group, Inc., 710 South Faucet, and Tacoma, WA. 97-99
Estimated, prepared schedules, solicited bids, prepared budgets, awarded subcontracts & prepared subcontracts for the construction of in-store branch banks (Wells Fargo and First Interstate). We constructed about Thirty-five in eight months. In addition, we completed eight Tiny Computer retail outlets in about four months. Hardware and software setup.

Earthwork ESTIMATOR, Grade Engr: Uniline Construction, Tacoma, WA. 95-97
Estimated earthwork quantities with AgTek computer products. Projects ranged in size from 60,000 to 450,000 cy. Prepared and submitted the bid proposals. Preformed grade engineering. Set-up computer hardware and software. Supervised one Grade Engineer

Construction Manager/ESTIMATOR: Snyder Enterprise, Kennewick, WA. 89-95
Gregory Snyder, Kennewick, WA
Theil / Burgdorff Medical Office Building, Kennewick, WA
S. F. Fortune Property, dba The Hotel Hamilton, Oakland, CA
Western Commercial Partnership I, dba Webster Tower and Terrace, San Francisco, CA.
Estimated the cost to complete of a 14-story residential / commercial high rise. Obtained an additional 4.0M loan. Closed 30 lien escrows in the total amount of 1.0M. Supervised the completion of 1.5M in tenant improvements.

Dept Manager/ESTIMATOR, Loan Admin: Mercury Savings & Loan, Cupertino, CA 84-89
Preformed residential, multifamily and commercial project cost estimates. Projects ranged in size from 1.0M to 25.0M. created cost databases using past projects. Performed construction inspections. Authorized construction disbursements (4.0M per month). Supervised staff of six personnel. Administered fifty major construction loans per year.

… Additional work history available upon request…

ENGINE ROOM SUPERVISOR: US Navy, Pearl Harbor, Hawaii. 62-69
Machinist Mate 2nd Class, Submarine and S5W nuclear power plant qualified.
Served on: USS Plunger (SSN 595) and USS Entemedor (SS340).

EDUCATION:

Agtek (earthwork est software):	Uniline Construction, Tacoma, WA
AutoCAD and Conv. Spanish:	Columbia Basin College, Pasco, WA
Residential & Comm Estimating:	Mercury Savings and Loan, Cupertino, CA
Principals of Real Estate:	West Valley College, Saratoga, CA
General Engineering:	College of San Mateo, San Mateo, CA; Chaffee College, Alta Loma, CA.
Nuclear Power Training:	United States Navy.
High School:	Chino High School, Chino, CA.

SPECIAL SKILLS:

1. PC Software: Windows 10, MS Office 365, Heavy Bid, MS Project, Dreamweaver, Earthwork/OS, Paydirt, Agtek, AutoCAD Lt 2025, and ACT 26
2. Private Pilot (can do aerial photography); Scuba diving certified 1977 in Belmont (San Francisco), CA

EQUIPMENT: AMD Ryzen 9-3900XT(3.8gh) computer, 2-27" monitors, copier, scanner and 100/20 Mb Internet connection.

REFERENCES AND FURTHER DATA AVAILABE UPON REQUEST.